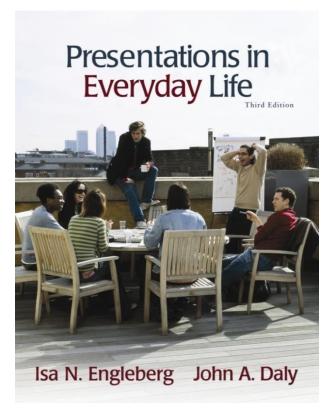
# Chapter 4: Purpose and Topic



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### Chapter 4: Purpose and Topic



Purpose Before Topic

Developing a Purpose Statement

General Presentation Goals

Choosing and Narrowing a Topic

## Purpose vs. Topic

What is the difference between a presentation's **Purpose** and **Topic**?

Which answers why? Which answers what?

## Public and Private Purposes

- What is the difference between a speaker's public purpose and a private purpose?
- Is it ethical to have a private purpose?

### Your Purpose Statement

- Your purpose statement clearly declares the overall goal of your presentation.
- Effective purpose statements are:
  - Specific
  - Achievable
  - Relevant

#### Purpose 2.0: Using a Catalyzing Statement to Transform Your Future: Rick Sapio

https://www.youtube.com/watch?v=v70XLERDX\_M



## **Effective Purpose Statements**

#### A. Specific

Example: Eat smarter so you'll be healthier, happier, and more productive.

#### B. Achievable

Example: Research identifies four foods that promote better health.

#### C. Relevant

Example: Begin the task of making eating healthier a lifelong habit.

## Write a Purpose Statement

## Write an effective purpose statement that incorporates the following goals:

- Eat healthier foods on a regular basis.
- Eat the four foods that promote better health.
- Eat smarter and you'll be healthier, happier, and more energetic.

| Purpose Statement: |  |  |
|--------------------|--|--|
| •                  |  |  |

## **Matching Question**

- A. Informative \_\_\_\_ To change audience behavior
- B. Persuasive
- C. Entertainment To create social unity, motivate, excite
- D. Inspirational
- \_\_\_ To interest, divert, please
- \_\_\_\_ To instruct, clarify, demonstrate, explain

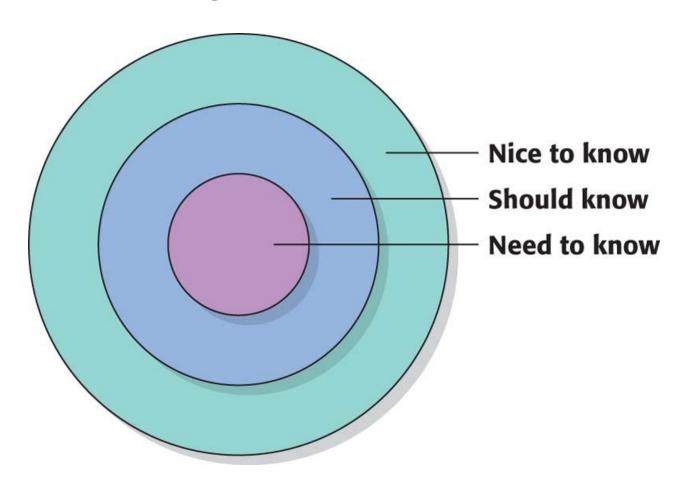
## Informative and/or Persuasive?

- Understanding Darwin's theory of evolution
- The Big Bang Theory is the best explanation for the creation of the universe.
- Explaining why broccoli, salmon, and flax seed are recommended for a healthy diet
- Eat broccoli!
- How to apply Maslow's Hierarchy of Needs to persuasive speaking

## Narrow These Topics

- Tornados
- Mexico
- Car Theft
- Buddhism
- Diamonds
- Prescription Drugs

# What Do Audience Members *Really* Need to Know?



## An Alpha List of Topic Options

## What topics do the following words suggest to you?

Agriculture Music

Automobiles Parenting

**Education** Sports

Home and Garden Religion

Money Teenagers